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MANITOBA

# Farm Cash Receipts 2021



Manitoba posted 2021 farm cash receipts of \$8.38 billion, up \$1.35 billion or 19.3 per cent from the 2020 record of \$7.03 billion! Canola, wheat, hogs, cattle, soybeans, dairy, potatoes, poultry, oats and corn comprise the top 10 sectors for cash receipts. Crop receipts contributed 61.8 per cent of total receipts for 2021 and livestock brought in 33.2 per cent, while direct payments provided 5.0 per cent of receipts.

Canola had another record year with \$2.02 billion in receipts. This represents 24.1 per cent of total Manitoba farm cash receipts. Wheat also had a big record year with \$1.43 billion, up 26 per cent from last year. Hogs came in a very close third at \$1.40 billion, up 33.5 per cent from 2020 and set a new record high as well.

Crop receipts surged \$811 million to \$5.18 billion, which bested last year's record by 18.6 per cent! Canola, wheat, soybeans and potatoes again held the top four spots and oats beat out corn for fifth place for the second year in a row. While canola and wheat set big new records, soybeans is still working back towards its high in 2017. Meanwhile, potatoes and oats are showing steady strong growth. Potato cash receipts achieved a new record of \$308 million and Manitoba held on to top spot among Canadian provinces for potato receipts.

Oats held fifth place for 2021 with receipts of \$221 million, up 31 per cent while grain corn recovered 6.3 per cent, keeping sixth place with \$171 million in receipts. Dry beans topped last year's record by 9.3 per cent with receipts of \$129 million, ranking seventh among crops. Dry pea cash receipts rose 18.8 per cent to a record \$51 million for 2021.

Record-breaking livestock receipts increased 17.8 per cent in 2021 to \$2.78 billion compared to 2020. The hog sector was responsible for 83.5 per cent of the large increase in receipts.

Farm cash receipts for hogs increased 33.5 per cent to \$1.40 billion, in 2021, a record for the sector. Prices were record breaking rising 30.5 per cent and sales increased 2.2 per cent compared to 2020. Manitoba ranks number one in Canada in terms of sales with 8.4 million head and number one in international exports with 3.4 million head.

Cattle and calf receipts increased by 1.3 per cent to \$629 million in 2021. Prices were up 2.9 per cent, however the number of head sold declined by 2.4 per cent compared to 2020. Taking a closer look, cattle (animals over one year of age) sales were up 0.5 per cent but calf (animals under one year of age) sales were down 16.6 per cent. Poor pastures, soaring feed and input costs reduced the cattle herd. The number of head exported internationally increased 8.4 per cent while interprovincial exports and processing in Canada were down by 4.0 and 4.4 per cent respectively, compared to 2020.

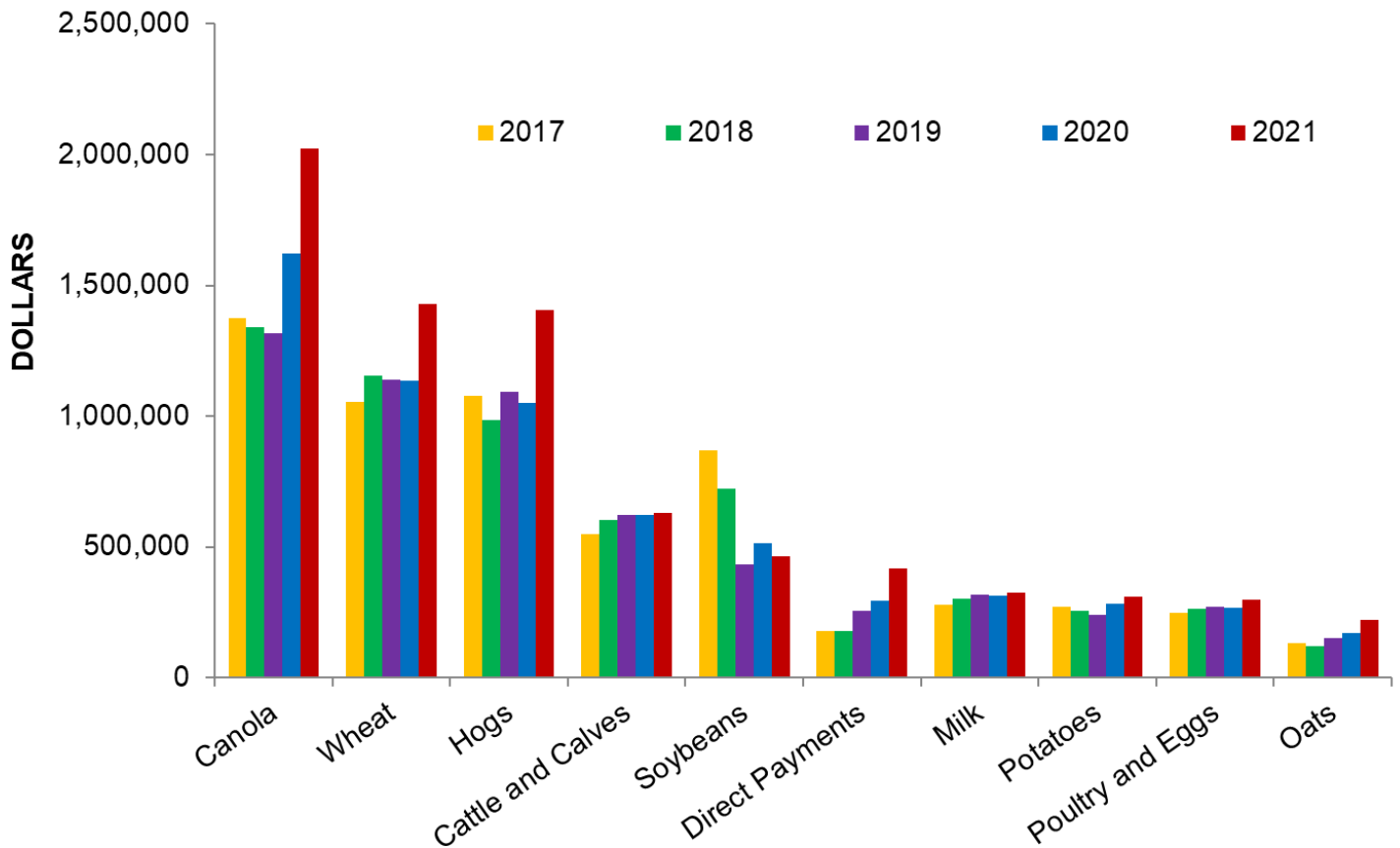
Sheep and lambs receipts at \$15.2 million were 1.2 per cent higher in 2021, mainly due to 16.6 per cent higher lamb prices compared to 2020.

Receipts from supply-managed commodities were \$627 million in 2021, up 7.2 per cent compared to 2020. Supply managed commodities make up 23 per cent of total livestock cash receipts with milk sales contributing \$326 million, up 3.5 per cent while poultry contributed \$190 million, up 16.4 per cent and eggs contributed \$130 million, up 5.5 per cent.

Honey continues to make money - \$43 million in 2020 and \$52 million in 2021 for an increase in receipts of 21.3 per cent. Manitoba ranked second in Canada for honey sales, with 21 per cent of the Canadian honey receipts.

Manitoba farmers received \$418 million in program payments in 2021, an increase of 41.4 per cent compared to 2020, led by Crop Insurance payments at \$281 million, private hail insurance at \$16 million, AgriInvest at \$31 million and AgriStability payments at \$55 million. Direct payments comprised 5.0 per cent of total farm cash receipts.

## MANITOBA FARM CASH RECEIPTS ESTIMATES BY COMMODITY, 2017-2021



Source: Statistics Canada 32-10-0045-01

Manitoba Agriculture, Foresight and Analysis 2022-02-28

## MANITOBA FARM CASH RECEIPTS

February 28, 2022	2017	2018	2019	2020	2021	21/20
	- 000 dollars -					%
Wheat, excluding Durum	1,054,048	1,153,702	1,137,470	1,133,939	1,428,597	126
Oats	131,847	118,425	150,187	168,711	221,006	131
Barley	58,210	62,959	70,744	71,018	77,816	110
Deferred Grain Receipts	-457,461	-420,872	-319,009	-375,822	-405,360	108
Liquidation of Deferred Receipts	466,462	463,972	424,325	314,216	379,722	121
Rye	18,974	20,203	26,061	25,992	26,744	103
Flaxseed	29,265	11,173	17,772	25,675	24,932	97
Canola	1,375,400	1,341,075	1,314,969	1,621,891	2,022,095	125
Soybeans	869,681	720,523	433,979	513,023	463,264	90
Corn	144,894	159,945	172,581	160,578	170,737	106
Potatoes	270,658	256,440	240,296	283,621	307,782	109
Cannabis	x	x	x	23,569	33,993	144
Greenhouse Vegetables	1,082	1,340	1,529	1,342	1,395	104
Field Vegetables	52,584	49,688	53,124	54,035	52,276	97
Total Fresh Fruit	2,794	2,135	2,211	1,687	1,577	93
Floriculture and Nursery	45,725	49,130	48,300	51,408	53,825	105
Sunflower Seed	8,733	13,865	16,702	27,970	31,710	113
Dry Beans	70,216	73,517	69,232	117,879	128,848	109
Dry Peas	28,983	18,507	29,298	43,128	51,221	119
Forage & Grass Seed	58,918	53,991	54,369	55,927	50,033	89
Hay	9,347	12,673	13,339	14,844	17,177	116
Forest Products	1,464	1,607	1,560	1,498	1,884	126
Miscellaneous crops	x	x	x	32,396	38,155	118
Christmas Trees	464	527	578	676	763	113
<b>TOTAL CROPS</b>	<b>4,276,385</b>	<b>4,201,038</b>	<b>4,005,504</b>	<b>4,369,199</b>	<b>5,180,192</b>	<b>119</b>

Source: Statistics Canada 32-10-0045-01

R Revised. P Preliminary. X Suppressed data

## MANITOBA FARM CASH RECEIPTS (continued)

February 28, 2022	2017	2018	2019	2020	2021	21/20
	- 000 dollars -					%
Cattle	463,220	526,595	524,656	535,108	558,032	104
Calves	83,971	77,483	98,585	85,742	71,016	83
Hogs	1,078,784	986,222	1,092,032	1,051,790	1,403,702	133
Sheep	x	37	190	221	207	94
Lambs	10,578	11,626	11,113	12,874	14,995	116
Milk	279,722	300,272	317,271	314,880	325,789	103
Chickens for meat	112,374	118,349	122,726	123,156	142,183	115
Turkeys for meat	22,608	22,228	22,001	21,060	25,893	123
<i>Eggs for Consumption</i>	112,242	119,493	125,878	122,250	129,506	106
<i>Eggs for Hatching</i>	1,531	1,149	1,558	1,392	911	65
Total Eggs	113,774	120,642	127,436	123,642	130,418	105
Hatcheries (chicks and poults)	12,344	16,098	18,660	18,911	21,807	115
Honey	28,099	32,594	32,919	43,040	52,220	121
Furs	x	2,314	1,495	..	..	
Miscellaneous Livestock	29,734	29,824	31,906	31,385	36,986	118
<b>TOTAL LIVESTOCK</b>	<b>2,237,519</b>	<b>2,244,284</b>	<b>2,400,991</b>	<b>2,361,808</b>	<b>2,783,248</b>	<b>118</b>
AgrInvest	32,873	36,022	31,244	32,207	31,035	96
AgriStability	36,917	34,371	43,443	60,290	55,055	91
Crop Insurance Payments	73,777	63,488	110,357	172,459	280,741	163
Private Hail Insurance	25,662	40,366	48,969	17,914	15,835	88
Other Payments	8,912	5,328	21,080	12,619	35,241	279
<b>TOTAL DIRECT PAYMENTS</b>	<b>178,141</b>	<b>179,575</b>	<b>255,093</b>	<b>295,489</b>	<b>417,907</b>	<b>141</b>
<b>TOTAL CASH RECEIPTS</b>	<b>6,692,046</b>	<b>6,624,897</b>	<b>6,661,588</b>	<b>7,026,496</b>	<b>8,381,348</b>	<b>119</b>

Source: Statistics Canada 32-10-0045-01

R Revised. P Preliminary. X Suppressed data. .. data not available.

A record was set for Canadian farm cash receipts at \$81.9 billion in 2021. This was an increase of 13.7 per cent compared to 2020. Crop receipts were up 9.2 per cent, reduced supplies and higher demand increased prices of all major grain and oilseeds. Livestock receipts increased 13.4 per cent due to higher prices for cattle and hogs and increased cattle marketings. Supply managed commodities accounted for 40 per cent of the total livestock receipts and showed an increase of 7.5 per cent increase in receipts. Direct payments to producers were up 71.8 per cent mainly due to large increases in crop insurance payments. Manitoba's share of Canadian farm cash receipts was 10.2 per cent.

Farm cash receipts were up in all provinces, except Prince Edward Island, led by Alberta (+\$3.2 billion), Saskatchewan (+\$2.6 billion) and Manitoba (+1.4 billion). The prairie provinces accounted for over two-thirds (72.2 per cent) of the national increase.

## TOTAL CASH RECEIPTS, CANADIAN SUMMARY BY PROVINCES

February 28, 2022	2017	2018	2019	2020	2021	21/20
			<b>- 000 dollars -</b>			<b>%</b>
British Columbia	3,242,508	3,452,736	3,929,631	3,922,383	4,371,213	111
Alberta	14,131,400	13,519,894	14,863,794	15,429,348	18,637,390	121
Saskatchewan	14,212,776	14,045,186	14,086,345	16,462,451	19,049,657	116
Manitoba	6,692,046	6,624,897	6,661,588	7,026,496	8,381,348	119
Ontario	13,375,015	14,222,954	15,007,434	16,759,234	17,998,434	107
Quebec	8,782,029	8,892,118	9,669,881	10,264,797	11,100,306	108
New Brunswick	615,652	700,683	856,595	869,232	992,957	114
Nova Scotia	566,939	576,246	598,960	590,019	673,817	114
Prince Edward Island	499,054	510,908	545,110	575,725	571,549	99
Newfoundland	138,626	138,801	142,182	124,446	143,325	115
<b>CANADA</b>	<b>62,256,045</b>	<b>62,684,423</b>	<b>66,361,519</b>	<b>72,024,130</b>	<b>81,919,996</b>	<b>114</b>

Source: Statistics Canada 32-10-0045-01

### Contact us

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